

# Topics in Business Intelligence

## Lecture 3: Model validation

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- In practice always multiple methods to choose from
- For a single method, we also often need to choose parameter values

→ need for model validation

→ need for accuracy measures

# Accuracy measures (classification)

- Probability of making a misclassification error
- We should perform better than the “Naive classification rule”:  
classify everything to the most prevalent class

		Predicted	
		0	1
Actual	0	True Negative	False Positive
	1	False Negative	True Positive

# Overall error rate

		Predicted	
		0	1
Actual	0	True Negative	False Positive
	1	False Negative	True Positive

- Overall error rate =  $\frac{FN+FP}{n}$
- If  $n$  is reasonably large, the estimation of error rate is good (e.g. misclassification rate 0.05, 99% confidence  $\rightarrow$  3152 cases)

# Overall accuracy

		Predicted	
		0	1
Actual	0	True Negative	False Positive
	1	False Negative	True Positive

- Overall accuracy =  $\frac{TN+TP}{n}$

- Many algorithms use a cutoff for classification probability in deciding the predicted class
- Cutoff value of 0.5 provides the optimal overall accuracy and error rate
- Sometimes false negatives are more expensive than false positives (or *vice versa*), and the asymmetric costs should be taken into account (e.g. direct mailing)

		Predicted	
		0	1
Actual	0	True Negative	False Positive
	1	False Negative	True Positive

- Sensitivity =  $\frac{TP}{FN+TP}$
- Ability of the classifier to detect the important class 1 members correctly



		Predicted	
		0	1
Actual	0	True Negative	False Positive
	1	False Negative	True Positive

- Specificity =  $\frac{TN}{FP+TN}$
- Ability to rule out class 0 members correctly

# False positive rate

		Predicted	
		0	1
Actual	0	True Negative	False Positive
	1	False Negative	True Positive

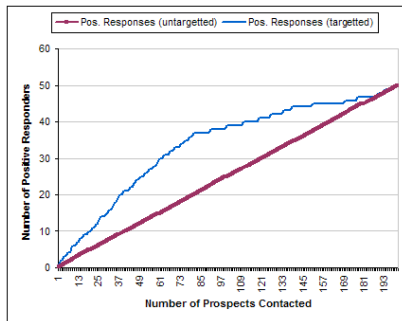
- False positive rate =  $\frac{FP}{FP+TP}$

# False negative rate

		Predicted	
		0	1
Actual	0	True Negative	False Positive
	1	False Negative	True Positive

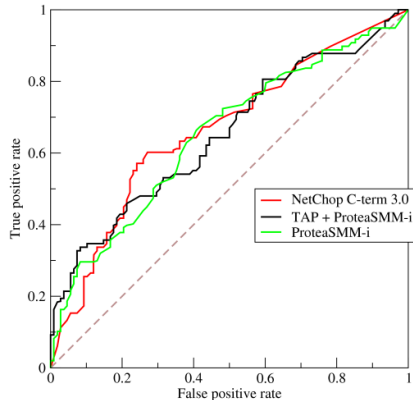
- False negative rate =  $\frac{FN}{FN+TN}$
- Accuracy measures can be plotted against cutoff values to find a value that balances the measure

# Lift charts



- Lift chart visualize the cumulative lift (or gain) curve
- x-axis: cumulative number of cases in decreasing probability
- y-axis: cumulative number of true positives (the important class 1)
- Example: construction of a lift chart

# ROC Curves



- True positive rate vs false positive rate

# Asymmetric misclassification costs

- Assume our direct mail offer is accepted by 1% of the receivers
- A naive classifier classifies all as nonresponders, and has 1% error rate
- A classifier that would classify 30% of nonresponders as responders and 2% of responders as nonresponders would probably be better
- → asymmetric misclassification costs between classes

# Asymmetric misclassification costs

	Predict class 1	predict class 0
Actual 1	8	2
Actual 0	20	970

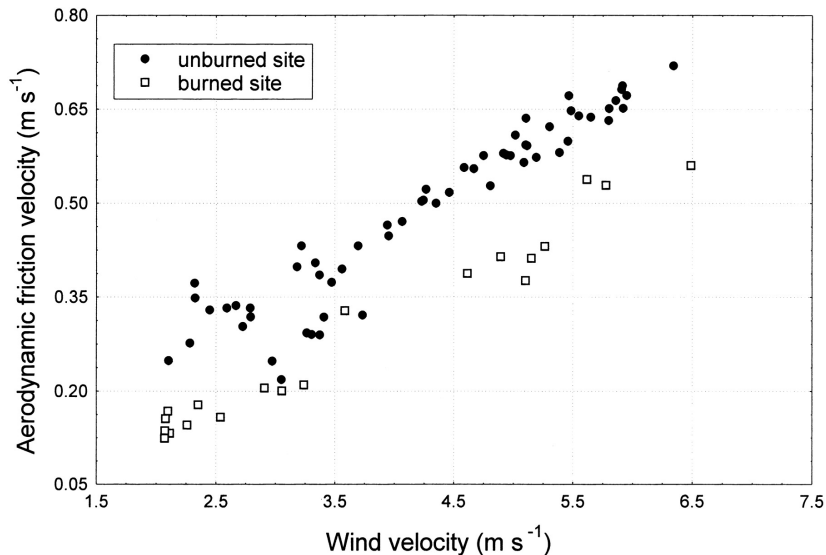
- 2.2% overall error rate
- Assume sending costs 1e, 10e profit from response
  - Send to all → loss of 692 euros
  - Naive classifier → 0 euros
  - Use classifier above, send to 28 people → profit of 60e

# Oversampling for asymmetric costs

- Stratified sampling is used to oversample rare cases
- Similarly, we can oversample (sample multiple times, with or without replacement) to affect the classification errors
- Consequently the costs are indirectly taken into account



# Oversampling



For validating the model with oversampled training:

- 1 Score the model to a validation set that has been selected without oversampling
- 2 Score the model to an oversampled validation set, and reweight the results to remove the effects of oversampling

The first option is always preferred, but not might be feasible due to lack of data

# Reweighting oversampled validation set

- Assume 2% response rate, oversampling 25x  $\rightarrow$  response of 50%
- Assume confusion matrix:

	Actual 1	Actual 0	Total
Predicted 1	420	110	530
Predicted 0	80	390	470
Total	500	500	1000

- Overall misclassification rate =  $(80 + 110)/1000 = 19\%$ , and model ends up classifying 53% of the records as 1's

# Reweighting oversampled validation set

- To reweight to account to the actual number of 0's and 1's in the validation set, we need to add enough 0's to get the original balance (1 : 50), that is

$$500 + 0.98x = x$$

# Reweighting oversampled validation set

- To reweight to account to the actual number of 0's and 1's in the validation set, we need to add enough 0's to get the original balance (1 : 50), that is

$$500 + 0.98x = x$$

- which yields  $x = 25000$ . Now we augment # of actual nonresponders, and get:

	Actual 1	Actual 0	Total
Predicted 1	420	5 390	5 810
Predicted 0	80	19 110	19 190
Total	500	24 500	25000

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	Actual 1	Actual 0	Total
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Total	500	24 500	25000

- $\rightarrow$  adjusted misclassification rate  $(80 + 5390)/25000 = 21.9\%$
- Model classifies 21.4% of records as 1's.

# Data mining process

